General Policies

1. **Only one person from each professional classification** is permitted to join a chapter of BNI. Membership committees of each chapter have final authority to classification conflicts.

2. Members must represent their primary occupation, not a part-time business.

3. The weekly meetings last for 90 minutes. Members need to arrive on time and stay for the entire meeting.

4. An individual may be a member of only one chapter of BNI at any given time.

5. **Attendance is critical to the group.** If a member cannot attend, you may send a substitute (not a member of your chapter) to the meeting. This will not count as an absence. A member is allowed three absences every six months (April through September and October through March). More than this and the member’s classification are subject to being opened by the chapter’s Leadership Team or Membership Committee.

6. Members are required to bring bona-fide referrals and/or visitors to their chapter of BNI. Chapters may establish a minimum number of referrals and/or visitors that is acceptable to maintain membership.

7. Visitors may attend chapter meetings up to two times.

8. Speakers must bring a door prize. Only members bringing a visitor or a referral are eligible for the door prize.

9. There are no leaves of absence except for medical leaves. A member may take up to eight weeks medical leave with the membership committee’s prior approval if fees are prepaid for that period of time and an attempt is made to have someone “fill-in” during the medical leave.

10. It is the member’s responsibility to file a concern with the membership committee of his/her chapter if a visitor who submits an application in any way conflicts with his/her classification. This should be done before the visitor is approved for membership. If there are no complaints, the membership committee will “assume consent.”

11. Members who wish to change their classification must submit a new membership application and get approval from the membership committee for that classification change.

12. In case of problems with a member, membership committee may, at their sole discretion, put a member on probation relating to the member’s business practices or commitment to the chapter.

13. A member’s classification may be opened for failure to comply with the policies and/or the code of ethics of BNI. Membership committees of any chapter may open classifications. In the absence of a membership committee, the leadership team may fulfill the responsibility.

14. If the leadership team fulfills all responsibilities throughout their term, they will receive compensation for their fees. The leadership team must agree to the terms outlined in the leadership team agreement in order to hold position and must go through training before participation.

15. In the absence of a Membership Committee, the Leadership Team may act as an ad hoc Membership Committee until one is established.

16. An individual member should not be a member of any other group that allows only one person per profession and whose primary purpose is to pass referrals to one another because it substantially reduces their commitment to the chapter members. Membership Committees have full authority in this area.

17. BNI membership lists are for the purpose of “giving” referrals and not for soliciting (via e-mail, direct mail, or other means) BNI members without their prior approval.

18. All new members must attend Member Success Program (MSP) training in their region within the first 60 days of their participation. Only after attending the MSP training may the new member, be added to the “speaker rotation” for the chapter. Any new members not attending the MSP training within the first 60 days after being inducted into the chapter will be subject to having their classification opened by the Membership Committee.

19. Policies are subject to change. The Leadership Team will be notified regarding all changes.

**MULTI-LEVEL MARKETING** - Multi-level marketing members of BNI should represent their products and services in BNI and not the business opportunity element of their business.
Changing the way the world does business™

I have received the BNI General Policies above, which have been clearly & plainly explained to me. I thus agree to all of the above policies & understand that contravention may result in my category being opened up without refund but with due notice & procedure.

_____________________________            ______________________           ____________________
BNI Applicant                                                    Signature                                                    Date